

€ TRAINING

NEGOTIATORS OF KIDNAPPING OR
HOSTAGE TAKING





NEGOTIATORS OF KIDNAPPING OR HOSTAGE TAKING

Introduction:

In the last four decades, hostage situations have rapidly increased in the world

Due to the threat of terrorism and other social problems. The goals of hostage-takers are

To achieve certain political, criminal, and/or social benefits through hostage situations.

It is not only a police problem but also a governmental problem.

Police apply either negotiation or tactical intervention in hostage situations to

Recover hostages without bloodshed or loss of life. Success in this endeavor is based on

Effective negotiation. The purposes of this study are to analyze the major actors and

Their roles in hostage situations, to identify effective negotiation strategies and tools, and

To provide some future recommendations for governments, police agencies, and

Researchers for peaceful resolutions in hostage situations.

Course Objectives:

At the end of this course the participants will be able to:

- Understand the definitions, history, and literature review of hostage.
- Understand the methodology and limitations.
- Analysis of successful negotiation process.
- Learn selection and training of negotiators.
- Learn successful negotiation process.

Course Outlines:

Unit 1: DEFINITIONS, HISTORY, AND LITERATURE REVIEW OF HOSTAGE

SITUATIONS

Definitions

Hostage Negotiator Team

Police Tactical Team

Incident Commander

Mental Health Professional

Command Post

First Responding Officer

Hostage Taker

Hostage

Suicidal Subject

Typical Hostage Situation

Kidnapping

Terrorism

Historical Overview

First Generation of Hostage Resolution

Police Tactical Team Intervention

Second Generation of Hostage Resolution

Hostage Negotiation Practice

Current Generation of Hostage resolution

Negotiation Practice in Crisis

Major Actors in Hostage Situations

Hostage Negotiators

Unit 2: Selection and Training of Negotiators

Role Playing in Training Course

Negotiator Team Structure

Some Special Skills and Tools of Negotiators

Active Listening Skills

Controlling Utilities

Using a Situation Board

Dealing with Stress for Negotiators

Mental Health Professionals and Negotiator Team

Special Negotiator Unit of the FBI: Critical Incident

Negotiation Team CINT

Hostage Takers

Instrumental and Expressive Behaviors of Hostage Taker

General Types of Hostage Takers

Mentally Ill Hostage Takers

Schizophrenic

Depressive

Antisocial

Inadequate

Borderline

Suicidal Person and Suicide-by-Cop

Emotionally Disturbed Hostage Takers

Inmate Hostage Takers

Criminal Hostage Takers

Terrorist Hostage Takers

Negotiating with Terrorists

Special Issues with Terrorists

Religious Extremists

Hostages

Stockholm Syndrome

London Syndrome

Surviving in Hostage Situations

Unit 3: METHODOLOGY AND LIMITATIONS

Introduction

Research Issues

Purpose of the Research

Method of the Research

Limitations of the Research

Unit 4: ANALYSIS OF SUCCESSFUL NEGOTIATION PROCESS AND DISCUSSION OF THE CASE STUDIES

Introduction

Successful Negotiation Process

Major Actors in Decision Making Process of Hostage Situations

Indicators of Negotiation and Not Negotiation

Phase-by-Phase Approach for Negotiators

Dealing with Demands and Deadline in Hostage Situations

Dealing with the Time Issue in Hostage Situations

Managing Media Influence in Hostage Situations

Describing and Discussion of the Case Studies

Unit 5: Case Studies

Munich Olympic Hostage Taking Situation, 1972

Facts of the Case

Hostage Taker Motivation and Demands

Government and Command Post Resolutions

Evaluation and Summary

Balcombe Street Siege, 1975

Facts of the Case

Hostage Taker Motivation and Demands

Government and Command Post Resolutions

Evaluation and Summary

Iranian Embassy Siege, 1980

Facts of the Case

Hostage Taker Motivation and Demands

Government and Command Post Resolutions

Evaluation and Summary

Branch Davidians Barricade-Standoff, 1993

Facts of the Case

Hostage Taker Motivation and Demands

Government and Command Post Resolutions

Evaluation and Summary

Analysis and Comparative Table of the Case Studies