

# € TRAINING

NEGOTIATORS OF KIDNAPPING OR  
HOSTAGE TAKING



# NEGOTIATORS OF KIDNAPPING OR HOSTAGE TAKING

## Introduction:

In the last four decades, hostage situations have rapidly increased in the world. Due to the threat of terrorism and other social problems. The goals of hostage-takers are to achieve certain political, criminal, and/or social benefits through hostage situations. It is not only a police problem but also a governmental problem. Police apply either negotiation or tactical intervention in hostage situations to recover hostages without bloodshed or loss of life. Success in this endeavor is based on effective negotiation. The purposes of this study are to analyze the major actors and their roles in hostage situations, to identify effective negotiation strategies and tools, and to provide some future recommendations for governments, police agencies, and researchers for peaceful resolutions in hostage situations.

## Course Objectives:

At the end of this course the participants will be able to:

- Understand the definitions, history, and literature review of hostage.
- Understand the methodology and limitations.
- Analysis of successful negotiation process.
- Learn selection and training of negotiators.
- Learn successful negotiation process.

## Course Outlines:

### Unit 1: DEFINITIONS, HISTORY, AND LITERATURE REVIEW OF HOSTAGE SITUATIONS

- Definitions
- Hostage Negotiator Team
- Police Tactical Team
- Incident Commander
- Mental Health Professional
- Command Post
- First Responding Officer
- Hostage Taker
- Hostage
- Suicidal Subject
- Typical Hostage Situation
- Kidnapping
- Terrorism
- Historical Overview
- First Generation of Hostage Resolution
- Police Tactical Team Intervention

- Second Generation of Hostage Resolution
- Hostage Negotiation Practice
- Current Generation of Hostage resolution
- Negotiation Practice in Crisis
- Major Actors in Hostage Situations
- Hostage Negotiators

## Unit 2: Selection and Training of Negotiators

- Role Playing in Training Course
- Negotiator Team Structure
- Some Special Skills and Tools of Negotiators
- Active Listening Skills
- Controlling Utilities
- Using a Situation Board
- Dealing with Stress for Negotiators
- Mental Health Professionals and Negotiator Team
- Special Negotiator Unit of the FBI: Critical Incident
- Negotiation Team CINT
- Hostage Takers
- Instrumental and Expressive Behaviors of Hostage Taker
- General Types of Hostage Takers
- Mentally Ill Hostage Takers
- Schizophrenic
- Depressive
- Antisocial
- Inadequate
- Borderline
- Suicidal Person and Suicide-by-Cop
- Emotionally Disturbed Hostage Takers
- Inmate Hostage Takers
- Criminal Hostage Takers
- Terrorist Hostage Takers
- Negotiating with Terrorists
- Special Issues with Terrorists
- Religious Extremists
- Hostages
- Stockholm Syndrome
- London Syndrome
- Surviving in Hostage Situations

## Unit 3: METHODOLOGY AND LIMITATIONS

- Introduction
- Research Issues
- Purpose of the Research
- Method of the Research
- Limitations of the Research

## Unit 4: ANALYSIS OF SUCCESSFUL NEGOTIATION PROCESS AND DISCUSSION OF THE CASE STUDIES

- Introduction
- Successful Negotiation Process
- Major Actors in Decision Making Process of Hostage Situations
- Indicators of Negotiation and Not Negotiation
- Phase-by-Phase Approach for Negotiators
- Dealing with Demands and Deadline in Hostage Situations
- Dealing with the Time Issue in Hostage Situations
- Managing Media Influence in Hostage Situations
- Describing and Discussion of the Case Studies

## Unit 5: Case Studies

- Munich Olympic Hostage Taking Situation, 1972
- Facts of the Case
- Hostage Taker Motivation and Demands
- Government and Command Post Resolutions
- Evaluation and Summary
- Balcombe Street Siege, 1975
- Facts of the Case
- Hostage Taker Motivation and Demands
- Government and Command Post Resolutions
- Evaluation and Summary
- Iranian Embassy Siege, 1980
- Facts of the Case
- Hostage Taker Motivation and Demands
- Government and Command Post Resolutions
- Evaluation and Summary
- Branch Davidians Barricade-Standoff, 1993
- Facts of the Case
- Hostage Taker Motivation and Demands
- Government and Command Post Resolutions
- Evaluation and Summary
- Analysis and Comparative Table of the Case Studies