

€ TRAINING

Seminar: Executive Leadership Management





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Introduction:

The Executive Leadership Management Program explores leadership skills for the complex and dynamic modern workplace. In today's evolving business landscape, there's a growing need for highly skilled leaders who can navigate through complex challenges and empower their teams to succeed.

Course Objectives:

At the end of this course the participants will be able to:

- Gain the insights to devise and implement an effective strategy in your organization
- Develop the confidence to operate outside your comfort zone
- Increase your ability to engage, inspire and influence
- Prepare for a more senior management role or professional challenge
- Develop effective, motivated, and innovative leaders
- Gain insights into the latest thinking on strategic business topics
- Build a strong leadership framework
- See a return on investment through Henley's collaboration with a learning partner in your organization. This person will understand and support the needs of the organization and the participant, benefitting both

Targeted Audience:

The Executive Leadership Management Program is for managers at all levels who want to enhance role performance and organizational success.

Course Outlines:

Unit 1: Effective leadership: Leading for high performance

- Reflect on the relationship between effective leadership and performance in organizations.
- Define performance in the context of an organization
- Discuss the impact that leaders can have on performance
- Outline the different traits, styles, and contexts of leadership
- Describe the evolution of leadership
- Interpret your own leadership style, or potential style, and that of those around you
- Identify effective and ineffective leadership in your context
- Review your strengths and weaknesses as a leader

Unit 2: The job of the leader: Choosing and connecting

- Recognize the impact of personal biases in making decisions
- Interpret theoretical models and frameworks related to decision-making
- Outline the different types of connections leaders use to lead effectively
- Explain how leaders mobilize networks for effective leadership
- Review how important decisions are made in organizations

- Apply the power of doubt in making decisions

Unit 3: Leading with power and influence

- Explore the significance of power and influence within leadership.
- Articulate the relationship between leadership and power
- Distinguish between different forms of power
- Investigate influence as a form of soft power
- Deduce how to exercise influence in your organization
- Analyze the importance of difficult conversations