

Seminar: Strategic Planning and Analysis for Marketing





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#### Introduction

Strategic Planning and Analysis for Marketing teaches you everything you need to know about the subject in-depth so you may earn a professional credential to highlight your success in the workplace. This in-depth, instructor-led course on strategic planning and analysis for marketing is intended to provide you a thorough understanding of the relevant industry and your primary duties within it.

In today's competitive world, you need a particular set of talents to succeed in your line of work. You will learn the most in-demand skills to launch your career in this comprehensive training course, as well as how to improve your current knowledge and abilities.

## **Course Objectives**

At the end of this course the participants will be able to:

- · become more competent and effective in your chosen field
- become successful in your profession
- have a specific set of skills to succeed in today s competitive world
- · develop the most in-demand skills to kickstart your career
- upgrade your existing knowledge & skills.

#### **Targeted Audience**

- · Managers of different divisions
- Planning departments staff
- · Anyone with a knack for learning new skills

## Course Outline

### Unit 1: Introduction to Strategic Planning

- Development of a Strategic Plan
- · Strategic Planning for Marketing

### Unit 2: Strategic and Marketing Analysis

- Internal Analysis
- External Analysis

# Unit 3: Market Segmentation, Targeting and Positioning