

# € TRAINING

Distressed Debt in Private Equity





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## Introduction:

This workshop provides participants with an in-depth understanding of distressed debt investments within private equity. Participants will learn how to identify, evaluate, and manage distressed debt opportunities, focusing on financial restructuring, legal frameworks, and exit strategies.

## Workshop Objectives:

By the end of this workshop, participants will be able to:

- Understand the fundamentals of distressed debt investing in private equity.
- Analyze the financial and operational health of distressed companies to identify investment opportunities.
- Develop strategies for restructuring, turnaround, and maximizing value from distressed assets.
- Navigate legal and bankruptcy proceedings involved in distressed debt situations.
- Execute exit strategies, including debt-to-equity conversions and company sales.

## Target Audience:

- Private equity professionals.
- Investment analysts and managers.
- Financial advisors and consultants.
- Legal professionals specializing in bankruptcy and restructuring.
- Corporate executives and financial officers.

## Workshop Outline:

### Unit 1:

#### Understanding Distressed Debt in Private Equity:

- Overview of distressed debt investing and its role in private equity.
- Types of distressed debt: bankruptcy, near-default, and underperforming companies.
- Key financial indicators for identifying distressed investment opportunities.

- Differences between distressed debt and other types of private equity investments.

## Unit 2:

### Restructuring and Turnaround Strategies:

- The role of private equity in financial and operational restructuring.
- Negotiating with creditors and stakeholders for debt restructuring.
- Legal aspects: bankruptcy, insolvency, and debt-for-equity swaps.
- Steps to improve company operations for financial recovery.
- Tools for assessing post-restructuring company performance.

## Unit 3:

### Exit Strategies and Risk Management:

- Common exit strategies: selling the debt, debt-to-equity conversions, and company sales.
- Managing risks in distressed debt investments.
- Maximizing value through liquidation or turnaround.
- Regulatory considerations in distressed debt exits.
- Future trends and opportunities in distressed debt investing.