

Foundations of Business Leadership





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REF: M2025 DATE: 14 - 18 July 2024 Venue: Cairo (Egypt) - Fee: 3520 Euro

#### Introduction:

This training program provides participants with essential skills and knowledge to excel in leadership roles within the business world. Through a combination of theoretical frameworks and practical exercises, participants develop a deep understanding of key leadership principles, effective communication strategies, and decision-making processes.

# **Program Objectives:**

#### At the end of this program, the participants will be able to:

- Understand the foundations of modern leadership and the difference between management and leadership.
- Learn about the most effective leadership theories in the twenty-first century.
- Acquire practical application of the six leadership roles of the effective leader \( \text{\texts}\) Gaining knowledge by examining realistic practical experiences, models and tools from the reality of leaders who made a significant change in their institutions.
- Get Practical practice of the theory of discontinued leadership as the best leadership theory ever in the world.
- Apply the skills of an effective leader motivation, understanding others and communication, influencing, power and influence, managing a team, leading change.
- Conduct the leadership style analysis test based on the DISC theory.
- Evaluate the pillars of institutional work and development plan through 120 standards.

# Targeted Audience:

- Directors of public administrations.
- Executives.
- · Heads of main departments and branches.
- Team and committee leaders.
- · Second class leaders.

# **Program Outline:**



## Unit 1:

# Building an effective leadership mindset:

- Learn the basic concepts of effective leadership.
- The essential differences between leadership and management.
- The main characteristics of an effective leader.
- The Four Leadership Abilities of the Model Leader Abilities of the Manager of the Century, Jack Welch.
- Non-delegable core leadership roles. "Analysis of Leadership Style" Model D.

#### Unit 2:

## An overview of the most prominent leadership theories:

- Situational leadership.
- Transformational Leadership.
- Leadership style theory.
- · Leadership behavior theory.

#### Unit 3:

## Situational Leadership Practical Practices:

- Why focus on situational leadership, and how everything that precedes and follows flows into the theory of the situational leader.
- The four types of followers according to the situational leadership theory, and the way to deal with each style.
- The four styles of situational leaders and the roles of each style, and how to navigate between the styles.
- 16 practical case and method of effective situational behavior of the leader.

### Unit 4:

#### Development of Leadership Skills part 1:

- Situational team management skills.
- · Orientation skills.
- · Motivation skills.



• Delegation skills.

# Unit 5:

# Development of Leadership Skills part 2:

- Decision-making skills.
- Change leadership skills.
- Case Study.