

# € TRAINING

Performance Appraisal



22 - 26 July 2024  
Milan (Italy)



# Performance Appraisal

REF: M2335 DATE: 22 - 26 July 2024 Venue: Milan (Italy) - Fee: 5940 Euro

## Introduction:

The Performance Appraisal training program provides essential skills for conducting fair and effective employee evaluations. Through practical exercises, participants gain proficiency in driving employee development and enhancing organizational performance.

## Program Objectives:

At the end of this program, the participants will be able to:

- Understand the historical overview, benefits, and challenges of performance appraisal.
- Define performance criteria and consider legal and ethical considerations.
- Implement 360-degree feedback and prepare for appraisal meetings effectively.
- Identify development needs and address disputes and appeals professionally.

## Targeted Audience:

- Human resources professionals.
- Managers and team leaders.
- Supervisors and department heads.
- Employee development specialists.
- Organizational trainers.
- Employees involved in conducting employee evaluations.

## Program Outlines:

### Unit 1:

#### Introduction to Performance Appraisal:

- Exploring the concept and importance of performance appraisal in organizations.
- Tracing the evolution of performance appraisal and its significance in modern workplaces.
- Identifying the potential advantages and obstacles of implementing performance appraisal systems.

- Discussing the legal and ethical aspects associated with conducting performance appraisals.
- Outlining practical exercises and case studies to be undertaken throughout the course.

## Unit 2:

### Setting the Foundation:

- Learning how to establish clear and measurable performance criteria for different job roles.
- Understanding the process of aligning individual goals with organizational objectives.
- Exploring communication techniques for delivering constructive feedback and performance expectations.
- Diving into various feedback methods, including self-assessment, peer assessment, and supervisor assessment.
- Drafting performance criteria and aligning them with organizational goals.

## Unit 3:

### Conducting Performance Appraisals:

- Exploring different appraisal methods such as rating scales, critical incidents, and behaviorally anchored rating scales BARS.
- Understanding the concept and benefits of obtaining feedback from multiple sources.
- Learning strategies for addressing sensitive issues and handling emotional reactions during appraisals.
- Discussing the importance of accurate record-keeping and documentation during the appraisal process.
- Simulating a performance appraisal meeting to practice communication and feedback delivery.

## Unit 4:

### Performance Improvement Strategies:

- Discovering how to identify skills gaps and development opportunities based on appraisal outcomes.
- Learning to formulate personalized development plans that align with career aspirations and organizational needs.
- Exploring how coaching and mentoring can enhance employee performance and growth.
- Discuss strategies for providing relevant training to address performance deficiencies.
- Collaboratively developing individual development plans for hypothetical employees.

## Unit 5:

### Performance Appraisal Implementation and Future Enhancements:

- Understanding the steps to prepare for a successful performance appraisal meeting.
- Practicing the art of providing constructive feedback and recognition to motivate employees.
- Learning how to handle disagreements and appeals arising from the appraisal process.
- Discuss ways to gather feedback on the appraisal process and implement improvements.
- Exploring emerging technologies and trends shaping the future of performance appraisal.