

# € TRAINING

Advanced Techniques for Detecting Fraud in  
Contracts and Determining the Revocable  
Contract



13 - 17 October 2024  
Istanbul (Turkey)  
Sheraton Istanbul Levent



# Advanced Techniques for Detecting Fraud in Contracts and Determining the Revocable Contract

REF: C1602 DATE: 13 - 17 October 2024 Venue: Istanbul (Turkey) - Sheraton Istanbul Levent Fee: 5850 Euro

## Introduction to the Conference:

This conference explains the risks related to contracting and contractors and the way to partner with management in controlling contracts and mitigating losses in addition to how to set the necessary entrances to review contracts to recover costs and reveal operations in various types of contracts with doubling the return on the source of contract review, and the purpose of this conference is to provide participants with knowledge and concepts. The participants in this interactive conference acquire knowledge of best practices in contract management, operations management and activities necessary to fulfill contractual obligations. This conference relies on the use of individual and group exercises, case studies, role-playing, and discussions.

## Conference Objectives:

At the end of this conference the participants will be able to:

- Identify risks related to contracting and contractors.
- Participate with the administration in controlling contracts and mitigating losses.
- Develop the necessary entries to review contracts to recover costs.
- Detect operations in various types of contracts.
- Double the return on the source of the contract review.

## Targeted Audience:

- Legal advisors in government departments.
- Corporate legal advisors.
- Legal directors.

## Conference Outlines:

### Unit 1:

- Introduction to contract review.
- Evaluation of contract review work.
- Common problems in contracting and obstacles to contracting review.
- Understand the detection processes in various types of contracts and understand the opportunities.
- Understand disclosures in contracts.
- Contract review results.
- Define contract review objectives and strategy.

### Unit 2:

- Contract review planning.
- Determine the material to be reviewed.
- Revision plan - preliminary presentation.
- Contract review program development checklist

### Unit 3:

- The offense of deceiving the contractor.
- Distinguish between deception and civil fraud.
- Distinguish between deception and fraud.
- Distinguish between deception and fraudulent means.
- Elements of the crime of deceiving the contractor.
- The subject of the crime - the contract and the contractor.
- The material pillar - the moral pillar.

#### Unit 4:

- Factors affecting fraud.
- obscurity.
- confusion.
- Factors that raise doubt about the meaning of the word.
- measurement.
- certainty.
- Mistake of satisfaction.
- Error in answering and accepting.
- common mistake.
- Types of contractual obligations.
- Individuals - Warranty - Condition.
- Types of contractual terms.
- probabilistic conditions.
- Conditions associated with promises.

#### Unit 5:

- The implications of fraud in the review of contracts.
- Understand fraud in contracts.
- The implications of fraud in the review of contracts.
- Applying the entrance steps in detecting fraud in contract review.
- Ten items to include in your fraud detection policy.