

# Strategic Planning and Analysis for Marketing

21 - 25 October 2024 Casablanca (Morocco) New Hotel



## Strategic Planning and Analysis for Marketing

REF: ST1692 DATE: 21 - 25 October 2024 Venue: Casablanca (Morocco) - New Hotel Fee: 3685 Euro

#### Introduction

Strategic Planning and Analysis for Marketing teaches you everything you need to know about the subject in-depth so you may earn a professional credential to highlight your success in the workplace. This in-depth, instructor-led course on strategic planning and analysis for marketing is intended to provide you a thorough understanding of the relevant industry and your primary duties within it.

In today's competitive world, you need a particular set of talents to succeed in your line of work. You will learn the most in-demand skills to launch your career in this comprehensive training course, as well as how to improve your current knowledge and abilities.

### **Course Objectives**

At the end of this course the participants will be able to:

- become more competent and effective in your chosen field
- become successful in your profession
- · have a specific set of skills to succeed in today s competitive world
- develop the most in-demand skills to kickstart your career
- upgrade your existing knowledge & skills.

#### **Targeted Audience**

- Managers of different divisions
- Planning departments staff
- Anyone with a knack for learning new skills

#### **Course Outline**

#### Unit 1: Introduction to Strategic Planning

- Development of a Strategic Plan
- Strategic Planning for Marketing

#### Unit 2: Strategic and Marketing Analysis

- Internal Analysis
- External Analysis

## Unit 3: Market Segmentation, Targeting and Positioning

#### Unit 4: Approaches to Customer Analysis

• Approaches to Competitor Analysis

#### Unit 5:



- Revision
- Workshop