

Market Research In Data Analysis Techniques





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#### Introduction:

This training program designed to equip participants with the essential skills and methodologies required for proficiently analyzing market data. Through this program, participants will explore a variety of techniques tailored specifically for market research purposes, enabling them to effectively interpret and derive actionable insights from complex datasets. They will gain a deeper understanding of how to leverage data analysis to inform strategic decision-making in the dynamic field of market research.

# **Program Objectives:**

# By the end of this program, participants will be able to:

- Master fundamental data analysis techniques relevant to market research.
- Learn to interpret and derive actionable insights from complex market datasets.
- Understand various methodologies for analyzing market data effectively.
- Develop proficiency in applying data analysis techniques to real-world market research scenarios.
- Gain practical skills to inform strategic decision-making in market intelligence.
- Acquire knowledge of advanced data analysis tools and software commonly used in market research analysis.

# **Targeted Audience:**

- Market research professionals seeking to enhance their data analysis skills.
- Business analysts aiming to deepen their understanding of market research techniques.
- Marketing executives and managers interested in leveraging data for strategic decision-making.
- Data analysts looking to specialize in market research analysis.
- Researchers focused on analyzing market trends and consumer behavior.

# Program Outlines:

Unit 1.

Introduction to Market Research Data Analysis Techniques:



- Overview of fundamental concepts in data analysis.
- Introduction to common data analysis tools and software.
- Understanding the importance of data quality and reliability.
- Exploring key data collection methods and sources.

#### Unit 2.

# Exploratory Data Analysis in Market Research:

- Techniques for exploring and summarizing data.
- Understanding data visualization and graphical representation.
- Identifying patterns, trends, and outliers.
- · Conducting correlation and regression analysis.

#### Unit 3.

# Advanced Statistical Analysis in Market Research:

- Introduction to inferential statistics and hypothesis testing.
- Techniques for analyzing relationships between variables.
- Understanding significance testing and confidence intervals.
- Utilizing advanced statistical models for predictive analysis.

### Unit 4.

### Qualitative Data Analysis in Market Research:

- Introduction to qualitative research methods and techniques.
- · Understanding coding and thematic analysis.
- Techniques for analyzing textual and narrative data.
- Utilizing qualitative data to gain insights into consumer behavior and preferences.

### Unit 5.

### Reporting and Visualization of Market Research Data:



- Effective communication of data insights and findings.
- Techniques for creating clear and compelling data visualizations.
- Utilizing data storytelling to engage stakeholders.
- Importance of accuracy and transparency in data reporting.