

# Strategic Management and Team Leadership Skills

23 - 27 December 2024 Trabzon (Turkey)



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REF: M2307 DATE: 23 - 27 December 2024 Venue: Trabzon (Turkey) - Fee: 5300 Euro

### Introduction:

This training program is designed to equip professionals with the essential tools and techniques necessary to navigate the complexities of modern business environments and foster high-performing teams. Through it, participants will gain valuable insights and practical knowledge to excel in strategic management and effective team leadership

## **Program Objectives:**

At the end of this program, participants will be able to:

- Develop Strategic Thinking.
- Master Team Leadership and Implement Change Effectively.
- Enhance Communication Skills.
- Cultivate Emotional Intelligence.
- Develop High-Performing Teams.

## **Targeted Audience:**

- Mid to senior-level managers.
- Team leaders.
- · Project managers.
- Aspiring leaders.
- Professionals transitioning into leadership roles or those tasked with driving organizational change.

## **Program Outlines:**

Unit 1:

#### Foundations of Strategic Management:

- Introduction to Strategic Management.
- Vision, Mission, and Goal Setting.



- Environmental Analysis: SWOT and PESTEL.
- Competitive Advantage and Value Creation.
- Strategic Decision Making.

#### Unit 2:

#### Strategic Planning and Implementation:

- Crafting a Strategic Plan.
- Strategic Alignment and Resource Allocation.
- Managing Risks in Strategy Execution.
- Monitoring and Measuring Strategic Performance.
- Adapting Strategies to Change.

#### Unit 3:

#### Effective Team Leadership:

- Understanding Leadership Styles.
- Building Trust and Credibility.
- Coaching and Mentoring.
- Empowering Team Members.
- Leading Virtual and Remote Teams.

#### Unit 4:

#### Communication and Emotional Intelligence:

- Effective Communication Strategies.
- Active Listening and Feedback.
- Emotional Intelligence in Leadership.
- Managing Conflict and Difficult Conversations.
- Building a Positive Work Culture.



#### Unit 5:

### High-Performing Teams and Change Management:

- Characteristics of High-Performing Teams.
- Team Building and Team Development.
- Delegation and Time Management.
- Leading Through Organizational Change.
- Creating a Personal Leadership Development Plan.