

# € TRAINING

The Role of Positive Work Ethics in  
Achieving Organisational Objectives



25 - 29 November 2024  
Madrid (Spain)



# The Role of Positive Work Ethics in Achieving Organisational Objectives

REF: H2053 DATE: 25 - 29 November 2024 Venue: Madrid (Spain) - Fee: 5300 Euro

## Introduction

The purpose of the Role of Positive Work Ethics in Achieving Organizational Objectives training course is to assist managers and leaders in exceeding the strategic goals established by their organizations. It does this by educating managers and leaders on effective skills and techniques for instilling a strong sense of responsibility in their teams. Any organization's success depends on achieving its goals and objectives, and it is the people who lead and manage others who are responsible for turning these goals into profitable outcomes.

This training program will better prepare managers and leaders to address the aforementioned challenge. Participants in the training program will gain essential abilities for fostering very positive work ethics among their teams and come across strategies for successfully utilizing work ethics to drive important business goals and objectives. Participants will return to their organizations as stronger, more effective leaders and managers after completing this course with a variety of new approaches and skills.

## Course Objectives

At the end of this course, participant will be able to:

- Use your leadership abilities to create a high-performance environment.
- Get your staff to practice the best work ethics possible
- Utilize approaches to coordinate your team's efforts with the main goals of your organization.
- Motivate your direct reports while avoiding stress's damaging effects.
- Choose the best course of action to advance your company's strategic goals and objectives.

## Targeted Audience

- People Managers, Team Leaders, and Supervisors
- Mid-Level and Senior Leaders
- Training & Development Professionals
- HR Business Partners
- Talent Management Professionals

## Course Outline

Unit 1: The Relationship between Organizational Goals and Work Ethics

- Linking team success and leadership mindset
- What Are Work Ethics?
- Creating alignment - Linking team aims to organizational goals
- psychological underpinnings of good work ethics
- Self Determination Theory and the work of your team
- Innovation, Independence, and Team Success

## Unit 2: Optimising Your Leadership Style

- The self-aware leader
- How the best managers think and act
- Mc Gregor's two managerial mindsets
- Persuasion and Influence
- Motivating for high-impact work ethics

### Unit 3: Building an Environment for High Performance

- Organizational context's critical role
- Developing excellent work ethics through coaching
- influencing others via mentoring
- Methods for creating a high-performance environment
- giving strong criticism

### Unit 4: Emotional Intelligence and Work Ethic

- What is Emotional Intelligence?
- The 4 pillars of Emotional Intelligence
- The difference between IQ, EQ and Personality
- Applying Emotional Intelligence to drive results and outcomes
- Developing your team's work ethic with Emotional Intelligence

### Unit 5: Work Ethics and Employee Performance Capability

- Work ethic versus burn-out: getting the balance right
- The difference between positive and negative stress
- The Support & Challenge Model
- Consolidating key learning points and insights
- Next Steps