

# € TRAINING

Achieving Strategy through Leadership



23 - 27 December 2024  
Rome (Italy)



# Achieving Strategy through Leadership

REF: ST1259 DATE: 23 - 27 December 2024 Venue: Rome (Italy) - Fee: 5940 Euro

## Introduction:

Innovation is the key strategy of many businesses in the global competitive industries of the new century. New ideas can lead to programs, products, and services that can provide a distinct competitive advantage over competitors. With routine tasks becoming more automated and the competitive environment becomes more dynamic, creative problem solving and innovation will play an increasingly important role in determining the success of business leaders. Creativity is the process of generating new and useful ideas. Innovation is taking a new idea and putting it to use. The critical role of the leader is to create an environment where creativity and innovation flourish, and where people's innate resistance to the changes that require successfully overcome.

This course offers an opportunity to focus on the development and nurturing of people, processes, and practices that foster innovation to come up with better methods and services to outperform the competition. The training will demonstrate how to take the strategic plan and process to the next level and gaining the essential "buy-in" from all employees by a methodology proven by some of the world's largest corporations. Getting their energy, ideas, and changes to make the strategic process a success is essential and is the core of this program.

## Course Objectives:

At the end of this course the participants will be able to:

- Set creativity and innovation in a strategic context
- Understand the drivers for a greater emphasis in business on creativity and innovation
- Identify the processes and activities which support creativity and innovation in organizations
- Identify the strategies, tools, and techniques to improve levels of creativity and innovation
- Understand how the process of change can block or enable employees at all levels to resist or embrace a greater emphasis on creativity and innovation
- Understand the critical role and skills of the leader in creating an environment where creativity and innovation thrive
- Develop skills for strategic leaders to lead the process of building the right culture for fostering innovation
- Improve preparedness to deal with strategic improvements
- Establish organizational, team, and personal innovative capabilities
- Improve performance by executive innovative processes and functions
- Improve motivation and gain the participation of the full workforce
- Allow to better meet challenges of dynamic, strategic change

## Targeted Audience:

- Managers among all managerial levels
- Supervisors
- Team leaders
- Human Resources department
- Employees who interested to gain very important and essential skills to improve their career path

## Course Outlines:

## Unit 1: Encouraging a Creative Environment at Work:

- Innovative leadership for excellent performance
- The crucial mass for change and innovation
- Innovation VS Constant improvement
- How a leader creates a climate of innovation
- Innovation and current business breakthroughs

## Unit 2: Gaining the Participation of the Workforce:

- The G.E. "Workout" Strategy
- Developing creative solutions for strategies
- Gaining the "Buy-In" from the workforce
- Overcoming paradigms
- Dealing with organizational "Drift"
- Case Study on Gaining Empowerment

## Unit 3: Leading on The Creative Edge:

- Developing creative potential in people and teams
- Understanding creative people
- Convergent & divergent thinking skills
- Motivating creative individuals at work
- Incubating ideas
- Interacting creatively
- Converting expenses to assets using creativity

## Unit 4: Creating a Motivating Climate for Higher Productivity:

- The Ten Key Elements to setting up new missions
- Setting goals and targets creatively
- Creating a "Sense of Significance"
- Rewarding performance
- The Four-Step "Pygmalion" theory
- Generational motivators

## Unit 5: Driving Strategic Change:

- Managing the change process
- Kotter's change management techniques
- Communicating with a sense of urgency
- The downside of change
- Creating a climate of constant change
- Successful techniques for changing people