

# € TRAINING

Mastering Corporate Finance From  
Strategies for Financial Management and  
Decision Making

12 - 16 May 2024  
Istanbul (Turkey)





# Mastering Corporate Finance From Strategies for Financial Management and Decision Making

REF: F162 DATE: 12 - 16 May 2024 Venue: Istanbul (Turkey) - Fee: 5300 Euro

## Introduction:

This training program provides an understanding of the essential fundamentals of corporate finance, financial strategy, and financial management. Modern practical examples are presented together with the theoretical principles to make the theory come to life. It empowers participants with powerful principles to help develop analytical skills and the decision-making capacity.

## Program Objectives:

At the end of this program, participants will be able to:

- Develop appropriate financial strategies.
- Relate financial strategy to business strategy.
- Effectively manage cash and working capital to reduce costs and improve cash flow.
- Appreciate the importance of using the appropriate financial strategy to create shareholder value above market expectations.
- Consider how corporate behavior impacts on the achievement of corporate objectives, and the importance of corporate governance.
- Use and evaluate the various techniques of capital investment appraisal.
- Manage cash and working capital to reduce costs and improve cash flow.
- Look at the capital structure and financial strategy in terms of the life cycle of the business, and the weighted average cost of capital WACC.

## Targeted Audience:

- Strategy, Budgeting and Planning Managers.
- Finance and Treasury Professionals.
- Capital Investment Managers and Analysts.
- Investment Analysts and Advisers.
- Employees who want to gain great knowledge to improve their career.

## Program Outlines:

## Unit 1:

### Financial Strategy and Corporate Behaviour:

- Corporate Objectives and Financial Strategy.
- Financial Statements - Analysis and interpretation Part 1.
- Risk and Company Financing.
- Cost of Equity and Debt Capital.
- Agency Theory.
- Corporate Governance.
- Financial Statements regulatory.

## Unit 2:

### Financial Strategy and Stages of Corporate Development:

- Financial analysis - Analysis and interpretation Part 2.
- Strategic Development - Analytical Techniques.
- Du Pont Analysis.
- The Business Life Cycle.
- Capital Structure and Weighted Average Cost of Capital WACC.
- Dividend Policy.
- Cash & Working Capital.
- Working capital ratios.
- Z scores & Credit Ratings.

## Unit 3:

### Costs & Value Management:

- Cost and Value and Cost Analysis and control.
- Strategic approaches to cost reduction and cost management.
- Cost Structure and breakeven.

- New theories and practices in cost analysis. control and management.
- Value management and Value-based pricing.
- Financial strategy and integrated cost/value analysis.

#### Unit 4:

##### Budgeting, Planning, and Business Strategy:

- Strategy models.
- Business Strategy related to financial strategy.
- Planning and budgeting models.
- Linking budgets to business and financial strategy.
- Build Managing.
- Delegating budgets effectively.
- Beyond Budgeting.

#### Unit 5:

##### Capital Investment Decisions:

- Discounted Cash Flow DCF.
- Evaluating Capital Investment Projects.
- Comparison of Alternative Methods of Investment Appraisal.
- Capital Budgeting.

##### Restructuring, Reorganisations, Mergers, and Acquisitions:

- Reasons and Justifications for Mergers and Acquisitions.
- Share Valuation Models and Financing Acquisitions.
- Financial Strategy in Acquisitions and Takeover Bid Defences.
- Business Restructuring and Reorganisations.