

€ TRAINING

High Performance People Skills for Leaders



9 - 13 December 2024
Rome (Italy)



High Performance People Skills for Leaders

REF: M2176 DATE: 9 - 13 December 2024 Venue: Rome (Italy) - Fee: 5940 Euro

Introduction:

This training program focuses on equipping leaders with the necessary skills to enhance team performance and productivity. Through a comprehensive curriculum and practical exercises, participants develop effective communication, collaboration, and leadership abilities.

Program Objectives:

At the end of this program, the participants will be able to:

- Develop essential people skills for leaders.
- Build strong relationships with team members.
- Create a positive and productive work environment.
- Motivate and inspire team members.
- Develop the skills to lead high-performing teams.

Targeted Audience:

- Leaders at all levels who want to develop their people skills.
- Managers who want to build high-performing teams.
- Business owners who want to improve their leadership skills.
- HR professionals who want to support the development of leaders in their organization.
- Entrepreneurs who want to develop the skills to lead a successful business.

Program Outlines:

Unit 1:

Building Strong Relationships with Team Members:

- Introduction to High-Performance People Skills for Leaders.
- Building Trust with Team Members.
- Active Listening and Effective Communication.

- Understanding and Adapting to Different Communication Styles.

Unit 2:

Motivating and Inspiring Team Members:

- Understanding Motivation and Engagement.
- Creating a Culture of Accountability and Ownership.
- Providing Feedback and Recognition.
- Leading with Emotional Intelligence.

Unit 3:

Developing a Positive and Productive Work Environment:

- Building a Diverse and Inclusive Team.
- Managing Conflict and Difficult Conversations.
- Creating a Positive Work Culture.
- Managing Stress and Building Resilience.

Unit 4:

Leading High-Performing Teams:

- Setting and Achieving Goals.
- Building a High-Performing Team.
- Empowering Team Members and Delegating Effectively.
- Creating a Culture of Continuous Learning and Improvement.

Unit 5:

Sustaining High Performance and Achieving Results:

- Managing Change and Uncertainty.
- Leading Through Crisis.
- Balancing Short-Term Results and Long-Term Strategy.



- Celebrating Success and Managing Setbacks.